## SCOREBOARD

## CLASSIFIEDS

- Display Rates: (Per Column Inch)

| $1 \mathrm{x}:$ | $\$ 140$ | $6 \mathrm{x}:$ | $\$ 115$ |
| ---: | ---: | ---: | ---: |
| $3 \mathrm{x}:$ | $\$ 130$ | $12 \mathrm{x}:$ | $\$ 100$ |

- By The Word Rate:

8. 95 per word, per insertion. Initials and abbreviations count as full words. Minimum charge $\$ 55$.

- Business Card Rates:

1x: \$300 6x: \$275 12x: \$250

- Deadline:

The 15th of the month prior to publication date.

- Note:

All classifieds are payable in advance.
Ads using cuts or special borders will
be charged at display rates. Ads are non-commissionable. Blind ads will be charged an additional \$10.

- For Space Reservation Contact: Linda Serio, Classified Sales 2101 S. Arlington Heights Road Arington Heights, IL 60005-4142 (847)427-2085 • FAX (847)427-2006

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## HELP WANTED

## TECHNICAL GROUNDS PRODUCTS REP

Opti-Gro, a division of a world-wide manufacturing corporation, is looking for a motivated individual with a life-science background. We manufacture and market a complete line of technical grounds care products. Our sales representatives enjoy financial growth and the opportunity to advance. Customers include municipalities, institutions, industry and many others. We offer:

- Thorough Training
- Local Territory
- Repeat Sales

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## John Hawkins Opti-Gro

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The University of Nevada, Reno is seeking candidates for a 12 -month, tenure-track Southem Area Water/Environment Team Leader. This person will be responsible for assessing needs, planning Extension curriculum, conducting teaching activities, and determining program impact on water/environment related issues in Southern Nevada. A Masters Degree with 5 years experience is required, doctorate preferred with 2 years experience, as is a demonstrated knowledge in water, natural sciences, and environmental issues. Salary and benefits are competitive. The position is located in Las Vegas, Nevada. Application deadline is March 31, 1996. Please send letter of introduction, curriculum vitae, official transcripts, and three current letters of reference to: Jill Ukeiley, Search Secretary, Nevada Cooperative Extension, 2345 Redrock St., Suite 100, Las Vegas, Nevada 89102, telephone (702) 222-3130 or FAX (702) 222-3101. AA/EOE. UNR employs only U.S. citizens and persons lawfully authorized to work in the U.S.

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