

The ONLY Self-Propelled
Striper for Less Than \$2,200

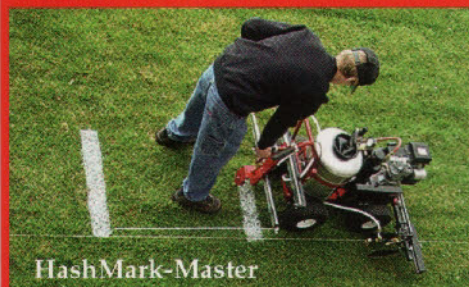


Eco-Liner SP

Eco-Liner SP™ sets a new standard

- Least expensive machine on the market
- Same great features as all our Eco-Liners
- No messy pouring, pumps from 5 gal pail
- No stirring, continuous paint agitation
- One-pass striping, bi-directional spray

**Paint Hash Marks 5 Times
Faster Than Other Methods**



HashMark-Master

**HashMark-Master™ revolutionizes
the painting of hash marks**

- Attaches to any NewStripe machine
- Automatically measures layout
- Perfect 4" x 24" hash marks
- Simple one-man operation

More Great Products

Call or visit our web site for a complete
catalog that includes:

- 30 & 55 gallon NewRider strippers
- Gas and Battery powered units
- Dirt Doctor Infield Groomer
- Nail Drags and Drag Mats
- ProLine Field Layout System



1700 Jasper St., #F
Aurora, CO 80011

www.newstripe.com

1 800-624-6706

Fill in 130 on reader service form or visit
<http://oners.hotims.com/9137-130>

TOOLS & EQUIPMENT

Pop Quiz:

the Aerator

It's always a balancing act when trying to decide on a financing option. Try testing your knowledge with the following example. Your field generally uses an aerator four times a year. What considerations should you take into account when deciding whether to buy, lease, rent or contract out aeration services?

To answer, examine the advantages and disadvantages of each choice:

Buying

Advantages:

- * own the equipment
- * have it on hand in case of additional service dates
- * flexible use schedule in case of delays
- * low maintenance with infrequent use
- * depreciation counts as tax write-off

Disadvantages:

- * higher up-front costs
- * regular maintenance and storage needs
- * depreciation
- * as aerator ages, increased maintenance
- * may be difficult to justify acquiring updated technology if recent purchase was made

Leasing

Advantages:

- * equipment is always on hand in case of additional service dates
- * flexible use schedule in case of delays
- * warranty timeframe starts over each time equipment is replaced
- * spread use costs over the use period
- * flexible payment options (i.e.: seasonal, monthly, annual, etc.)
- * tax benefit may be available (consult your tax advisor)
- * payments may be expensed without impact to your balance sheet
- * predictable for budget forecast purposes

Disadvantages:

- * monthly costs

- * regular maintenance and storage needs
- * costs may not be justified for low-use or long-lived equipment

Renting

Advantages:

- * one-time fee
- * choose the model that best fits the needs of the moment (i.e. as needs change, a different model can be rented)
- * best suited for short-term equipment needs

Disadvantages:

- * must expend time and money on training operator in use or hire additional personnel
- * if weather or use needs disrupt schedule, costs increase with additional rental times
- * desired model may be unavailable when needed
- * pickup/drop-off or delivery may require additional costs or resources

Contracting Services

Advantages:

- * one-time fee
- * no maintenance costs or efforts
- * no need to spend time or money on training operators

Disadvantages:

- * contractor may not be nearby, increasing costs
- * contractor may be unavailable when required (scheduling conflicts)
- * if additional, unexpected contracting dates are required, costs may outweigh costs of leasing or ownership

Did you pass? The test above has no "correct" answer. The answer will vary depending on your facility's unique needs, which are apt to change over the course of the years. While no one can predict the future, examining the past 10 years of your facility's history may help you recognize any economic or other patterns and select a financing model with the best fit. ■