CLASSIFIEDS

- **Display Rates:** (Per Column Inch)
  - 1x: $8140
  - 6x: $8115
  - 3x: $8130
  - 12x: $8100

- **Classified Rate:**
  - $855 per inch, per insertion.
  - Minimum charge $855.

- **Deadline:**
  - The 10th of the month prior to publication date.

- **Note:**
  - All classifieds are payable in advance.
  - Ads using cuts or special borders will be charged at display rates.
  - Ads are non-commissionable.
  - Blind ads will be charged an additional $10.

- **For Space Reservation Contact:**
  - Mindy Covey, Classified Sales
  - 2101 S. Arlington Hts. Rd., Ste. 150
  - Arlington Hts., IL 60005
  - (847) 427-2044
  - Fax: (847) 427-2037

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  - Buy direct from fabricator
  - 20, 30, 40 mil PVC, Hypalon, HDPE & Polypropylene.
  - Custom fabricated panels. Material only, Material & Supervision or Complete Installation Service available.

  [Image of Colorado Lining Company]
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  - Fax: (303) 841-5780

HELP WANTED

- **TECHNICAL GROUNDS PRODUCTS REP**
  - Opti-Gro, a division of a world-wide manufacturing corporation, is looking for a motivated individual with a life-science background.
  - We manufacture and market a complete line of technical grounds care products. Our sales representatives enjoy financial growth and the opportunity to advance.

  - **We offer:**
    - Thorough Training
    - Local Territory
    - Repeat Sales

  - If you have a successful background and are willing to make a commitment, please send resume to:

  - John Hawkins
  - Opti-Gro
  - One Mack Centre Drive
  - Paramus, NJ 07652

  or fax resume to 201-261-7882

  Positions available in the North East

ADVERTISING SALES

- **Catherine Upton**
  - Group Sales Manager
  - P.O. Box 3207
  - Huntington Beach, CA 92605
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  - Fax: (714) 903-7827

- **Marsha Dover**
  - National Sales (Midwest)
  - 402 Riverview Drive
  - Marietta, GA 30067
  - (770) 850-9142
  - Fax: (770) 951-5662

- **Liz Richards**
  - National Sales (West)
  - 20331 Bluffside Circle, Suite 212
  - Huntington Beach, CA 92646
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  - Fax: (714) 969-8227

- **Deanna Morgan**
  - Advertising Sales
  - 68-860 Perez Road, Suite J
  - Cathedral City, CA 92234
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FOR CLASSIFIED ADVERTISING CALL MINDY COVEY TODAY.
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