

SCOREBOARD

CLASSIFIEDS

• Display Rates: (Per Column Inch)

1x: \$140 6x: \$115
3x: \$130 12x: \$100

• By The Word Rate:

\$8.95 per word, per insertion. Initials and abbreviations count as full words. Minimum charge \$55.

• Business Card Rates:

1x: \$300 6x: \$275 12x: \$250

• Deadline:

The 15th of the month prior to publication date.

• Note:

All classifieds are payable in advance. Ads using cuts or special borders will be charged at display rates. Ads are non-commissionable. Blind ads will be charged an additional \$10.

• For Space Reservation Contact:

Linda Serio, Classified Sales
2101 S. Arlington Heights Road
Arlington Heights, IL 60005-4142
(847)427-2085 • FAX (847)427-2006

HELP WANTED

TECHNICAL GROUNDS PRODUCTS REP

Opti-Gro, a division of a world-wide manufacturing corporation, is looking for a motivated individual with a life-science background. We manufacture and market a complete line of technical grounds care products. Our sales representatives enjoy financial growth and the opportunity to advance. Customers include municipalities, institutions, industry and many others. We offer:

- Thorough Training
- Local Territory
- Repeat Sales

If you have a successful background and are willing to make a commitment, please send resume to:

John Hawkins

Opti-Gro

**One Mack Centre Drive
Paramus, NJ 07652**

or fax resume to 201-261-7882

Positions available in the North East

ATHLETIC FIELD MAINTENANCE SPE-

CIALIST - City of San Bernardino, CA - (Salary \$2,660 - \$3,233/mo.) Requires graduation from high school or GED; two (2) years full-time progressively responsible experience in the care and maintenance of baseball fields and sports complexes; valid CDL; and, possess a P.C.A. license issued by State of California within six months of appointment. **APPLY BY 5:30 p.m. January 16, 1997.** For required City application, send self-addressed, stamped envelope to: Personnel, 300 N. "D" Street, San Bernardino, CA 92418. (909) 384-5376 EEO/AA.

Sales Northern California ***
SPRINKLER / IND. REPRESENTATIVE**, Golf, Parks & School Irrigation. Sales & Service. WATER UTILITIES SERVICES INC., the irrigation industry's leading rebuilder, offers generous commissions for quality representation. Fax (714) 666-9234, ph (714) 666-2946, M-F, 6-8am only, Attn: GCI, POB 9258, So. Laguna, CA 92677-0258.

ADVERTISER INDEX

American Cyanamid	5
Beacon Ballfields	20
Contech Construction Products, Inc.	26
Covermaster, Inc.	12
Cygnat Turf & Equipment	17
Finelawn Research, Inc.	23
Floyd McKay Aerofier Co.	20
Goossen Industries	25
Gordon Bannerman, Ltd.	35
John Deere Company, The	14/15
Lange-Stegmann Company	13
National Mower Company	9
Partac/Beam Clay	26
Roots, Inc.	3
Seed Research of Oregon	2
Stabilizer, Inc.	31
Thomas Bros. Grass	24
Turfco Manufacturing, Inc.	22
Valley Crest Landscape, Inc. . . .	36
West Coast Turf	19
World Class Athletic Surfaces, Inc.	25

POND AND LAKE LINERS

Buy direct from fabricator
20, 30, 40 mil PVC, Hypalon,
HDPE & Polypropylene.
Custom fabricated panels of up
to 25,000 S.F. Material only,
Material & Supervision
or Complete Installation
Service available.



Colorado Lining
COMPANY

(800) 524-8672
1062 Singing Hills Rd.
Parker, CO 80134
(303) 841-2022
FAX: (303) 841-5780