

# SCOREBOARD

## CLASSIFIEDS

### • Display Rates: (Per Column Inch)

1x: \$140      6x: \$115  
3x: \$130      12x: \$100

### • Classified Rate:

\$55 per inch, per insertion.  
Minimum charge \$55.

### • Deadline:

The 10th of the month prior to  
publication date.

### • Note:

All classifieds are payable in advance.  
Ads using cuts or special borders will  
be charged at display rates. Ads are  
non-commissionable. Blind ads will  
be charged an additional \$10.

### • For Space Reservation Contact:

Mindy Covey, Classified Sales  
2101 S. Arlington Hts. Rd., Ste. 150,  
Arlington Hts., IL 60005  
(847) 427-2044 Fax (847) 427-2037

## POND AND LAKE LINERS

Buy direct from fabricator  
20, 30, 40 mil PVC, Hypalon, HDPE  
& Polypropylene.  
Custom fabricated panels. Material only,  
Material & Supervision or  
Complete Installation Service available.

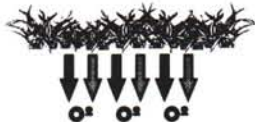


Colorado Lining  
COMPANY

(800) 524-8672  
1062 Singing Hills Rd.  
Parker, CO 80138  
(303) 841-2022 FAX: (303) 841-5780

## OXYGEN-8

ORGANIC SOIL AERATION LIQUID



100% Oxygenation - Eliminates Costly Core Aeration  
Guaranteed to Improve Turf & Ornamental Rooting  
GreenPro Organics USA • 800-645-6464

## HELP WANTED

### TECHNICAL GROUNDS PRODUCTS REP

Opti-Gro, a division of a world-wide manu-  
facturing corporation, is looking for a moti-  
vated individual with a life-science background.  
We manufacture and market a complete line  
of technical grounds care products. Our sales  
representatives enjoy financial growth and  
the opportunity to advance. Customers include  
municipalities, institutions, industry and many  
others. We offer:

- Thorough Training
- Local Territory
- Repeat Sales

If you have a successful background and are  
willing to make a commitment, please send  
resume to:

John Hawkins  
Opti-Gro

One Mack Centre Drive  
Paramus, NJ 07652

or fax resume to 201-261-7882  
Positions available in the North East

## ADVERTISING SALES

### ADVERTISING SALES

Deanna Morgan  
2101 S. Arlington Heights Rd.  
Arlington Heights, IL 60005-4142  
847-427-9512 • Fax: 847-427-2006

### NATIONAL ACCOUNT SALES

Marsha Dover (Midwest)  
2101 S. Arlington Heights Rd.  
Arlington Heights, IL 60005-4142  
847-427-9512 • Fax: 847-427-2006

### Liz Richards (West)

20331 Bluffside Circle., Suite 212  
Huntington Beach, CA 92646  
714-969-3726 • Fax: 714-969-8627

### National Account Sales

Paul Garris (East)  
29100 Aurora Rd., Suite 200  
Solon, OH 44139  
440-248-1125 • Fax: 440-248-0187

### INTERNET MARKETING SERVICES

Gretchen Wagner  
68-860 Perez Road., Suite J  
Cathedral City, CA 92234-2180  
760-770-4370 • Fax: 760-770-8019

## FOR SALE

After 30 years in business, serving greater SE  
Minnesota, **SCHULZ LANDSCAPING, MINERAL  
SOD FARMS, CHOOSE AND CUT CHRISTMAS  
TREE FARMS and ORGANIC LAWN CARE** busi-  
nesses are for sale/lease in part or parcel.  
For a complete inventory and equipment listing —  
Please call 507-288-3999 or toll free at 1-800-WE  
GROW Naturally. (1-800-934-7696)

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**FOR  
CLASSIFIED  
ADVERTISING  
CALL MINDY  
COVEY TODAY.  
(847) 427-2044**