

SCOREBOARD

CLASSIFIEDS

• Display Rates: (Per Column Inch)

1x: \$140 6x: \$115
3x: \$130 12x: \$100

• By The Word Rate:

\$.95 per word, per insertion. Initials and abbreviations count as full words. Minimum charge \$55.

• Business Card Rates:

1x: \$300 6x: \$275 12x: \$250

• Deadline:

The 15th of the month prior to publication date.

• Note:

All classifieds are payable in advance. Ads using cuts or special borders will be charged at display rates. Ads are non-commissionable. Blind ads will be charged an additional \$10.

• For Space Reservation Contact:

Linda Serio, Classified Sales
2101 S. Arlington Heights Road
Arlington Heights, IL 60005-4142
(847)427-2085 • FAX (847)427-2006

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FAX: (303) 841-5780

**FOR CLASSIFIED ADVERTISING
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TODAY.
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HELP WANTED

TECHNICAL GROUNDS PRODUCTS REP

Opti-Gro, a division of a world-wide manufacturing corporation, is looking for a motivated individual with a life-science background. We manufacture and market a complete line of technical grounds care products. Our sales representatives enjoy financial growth and the opportunity to advance. Customers include municipalities, institutions, industry and many others. We offer:

- Thorough Training
- Local Territory
- Repeat Sales

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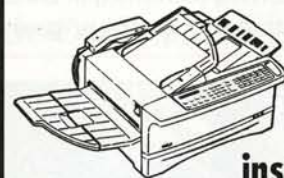
John Hawkins
Opti-Gro
One Mack Centre Drive
Paramus, NJ 07652
or fax resume to 201-261-7882
Positions available in the North East

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important service to
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friends at Adams.**