

SCOREBOARD

CLASSIFIEDS

• Display Rates: (Per Column Inch)

1x: \$140 6x: \$115
3x: \$130 12x: \$100

• By The Word Rate:

\$.95 per word, per insertion. Initials and abbreviations count as full words. Minimum charge \$55.

• Business Card Rates:

1x: \$300 6x: \$275 12x: \$250

• Deadline:

The 15th of the month prior to publication date.

• Note:

All classifieds are payable in advance. Ads using cuts or special borders will be charged at display rates. Ads are non-commissionable. Blind ads will be charged an additional \$10.

• For Space Reservation Contact:

Linda Serio, Classified Sales
2101 S. Arlington Heights Road
Arlington Heights, IL 60005-4142
(847)427-2085 • FAX (847)427-2006

HELP WANTED

TECHNICAL GROUNDS PRODUCTS REP

Opti-Gro, a division of a world-wide manufacturing corporation, is looking for a motivated individual with a life-science background. We manufacture and market a complete line of technical grounds care products. Our sales representatives enjoy financial growth and the opportunity to advance. Customers include municipalities, institutions, industry and many others. We offer:

- Thorough Training
- Local Territory
- Repeat Sales

If you have a successful background and are willing to make a commitment, please send resume to:

John Hawkins

Opti-Gro

One Mack Centre Drive

Paramus, NJ 07652

or fax resume to 201-261-7882

Positions available in the North East

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DO YOU NEED PRODUCT INFO FAXED TO YOU NOW?

USE THE ADAMS FASTFAX SYSTEM* BY CALLING: 1 (800) 817-1889



Simply dial our 1(800) number, and follow the simple instructions; when you hang up, the information you requested will be faxed immediately and directly to the fax number you entered.

*Product information can only be received from those advertisers with a FASTFAX #.

Just another important service to our readers brought to you by your friends at Adams.



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| LOFTS SEEDS | http://www.turf.com |
| AMPAC SEED COMPANY | http://www.ampacseed.com |
| TANAKA/ISM | http://www.aip.com/Advertisers/Tanaka/tanaka.html |
| WEST AG IRRIGATION PRODUCTS .. | http://www.westag.com |

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TODAY.
(847) 427-2085**